

ChristianResources *Together*

A PARTNERSHIP WORKING FOR RETAILERS AND SUPPLIERS

Retailers & Suppliers Retreat

Tuesday 12th & Wednesday 13th June 2012

Guests include:



Mark Stibbe



Alister McGrath



Charlie Cleverly



Lucy Moore



Davis Bunn



Lou Fellingham

The Hayes Conference Centre
Swanwick, Alfreton, Derbyshire, DE55 1AU

FREE COPY of the
**NLT PARALLEL
STUDY BIBLE HB**
when booking*



GREAT VALUE!!
Full Delegate Package
from only **£100 + VAT**



Up to £200
of **FREE** product
for all retailers
attending!!

TO BOLDLY GO...

...is the theme for the 2012 Retailers & Suppliers Retreat. Training, encouragement and prayer mixed with fellowship and excellent food are just a few of the reasons why being part of this event is an occasion not to be missed.



On behalf of Christian Resources Together may I warmly invite you to join us for what will be an important and rewarding event for Christian retailers and suppliers in 2012.

Stephen J Briars
On behalf of
ChristianResourcesTogether

MEET THE SUPPLIERS

All the major suppliers of books, music, media, gifts and cards will be participating at the 2012 Retailers & Suppliers Retreat.



Don't miss this unique opportunity to see the latest product from all your suppliers under one roof and take advantage of the special offers.

MAIN SPONSORS



FULL DELEGATE PACKAGE

Room Type	BA-CBG & CSG Members (offer ends 31 March)	Non BA-CBG & CSG Members
Single En-suite	£110.00 + VAT	£115.00 + VAT
Twin En-suite	£110.00 + VAT	£115.00 + VAT
Double En-suite	£110.00 + VAT	£115.00 + VAT
Single Standard	£100.00 + VAT	£105.00 + VAT
Twin Standard	£100.00 + VAT	£105.00 + VAT
Double Standard	£100.00 + VAT	£105.00 + VAT

Prices are per person and inclusive of accommodation and all meals. Rooms will be allocated sequentially upon receipt of booking.

BOOK EARLY AND ENJOY THE BENEFITS

Great Value – full delegate packages from only **£100 + VAT**

FREE copy of the **NLT Parallel Study Bible** worth £29.00 courtesy of Trust Media and Tyndale House when booking before 31 March*

£200 worth of **FREE** product when attending* *

**Applies to retailers only*

DON'T MISS OUT - SPONSORED PLACES FOR £25.00 ONLY!

Thanks to the generosity of the Christian Suppliers Group, publishers and suppliers we are able to offer a limited number of sponsored places at a special price of **£25.00 + VAT**. The scheme is to encourage new and younger people within retailing.

Please see www.christianresourcestogether.co.uk for Terms & Conditions. Application form upon request, see booking form.

The Retailers & Suppliers Retreat is organised by Christian Resources Together (CRT) in partnership with the Christian Booksellers Group of the BA (BA-CBG), Christian Suppliers Group (CSG) and Christian Marketplace magazine.

Join us
online





The Hayes Conference Centre

The Hayes Conference Centre provides outstanding facilities from well-equipped meeting and conference rooms, high standard accommodation to excellent catering. Free Wi-Fi is available throughout the centre. In fact everything to ensure we have an enjoyable event.

ACCOMMODATION OPTIONS

En-suite rooms

En-suite rooms have bathroom suite, towels and soap, tea and coffee making facilities and a hairdryer. All rooms have exceptionally high standards of décor and furnishings.

Standard rooms

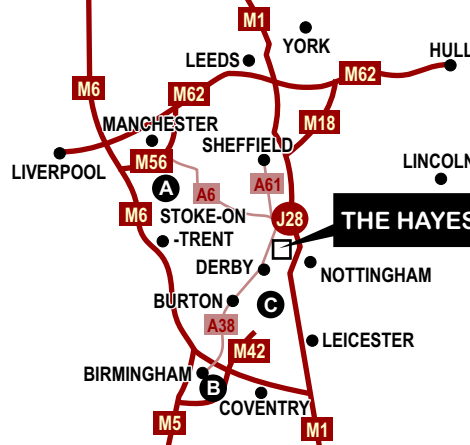
Standard rooms provide hand washbasins with the use of a suite of toilets / bathrooms in close proximity. Towels and soap are provided. Rooms are appointed to a high standard of décor and furnishings.

HOW TO GET THERE

The Hayes Conference Centre, Swanwick is set in the beautiful Derbyshire countryside, centrally located and easily accessible from all parts of the UK by road, rail and air that makes it the ideal location for the 2012 Retailers & Suppliers Retreat.

By road: Only 5 minutes from Junction 28 of the M1

By rail: Nearest mainline station is Derby. (Shuttle transport to the Hayes is available upon request)



By air: Main international airports are

- A** Manchester
- B** Birmingham
- C** East Midlands

The Hayes Conference Centre
Swanwick, Alfreton
Derbyshire, DE55 1AU

For more information visit
www.cct.org.uk

PROGRAMME: TUESDAY 12 JUNE 2012

10.30 am - 12.15 pm
MEET THE SUPPLIERS
(Arrival & Registration)

12.15 - 12.45 pm
Welcome to
**THE RETAILERS &
SUPPLIERS RETREAT**

12.45 - 1.45 pm
Lunch

1.45 - 2.45 pm
TO BOLDLY GO
Guest speaker - Mark Stibbe
sponsored by Monarch

Worship led by Beth Croft
sponsored by Kingsway



Lynette Brooks, CWR receiving the Children's Book of the Year Under 12 Award from Gordon Temple, Torch Trust.

2.45 - 3.55 pm SEMINAR OPTIONS

Option 1
GIFT & CARD PRODUCT
Wise buying, creative display and making
the sale
Jon Adams, Teal Press

Option 2
**VOLUNTARY STAFF - IS THIS THE WAY
FORWARD OR NOT?**
The benefits & challenges of using volunteer staff.
Hilary Mitchell, Oasis, Tiptree, Essex

Option 3
HOW DO THEY KNOW YOU ARE THERE?
Don't grumble when your local church or
population doesn't support you - be positive do
something about it
*Chris Jewell, New Dawn Bookshop,
Greenock, Scotland*

Option 4
**SO YOU THINK YOU UNDERSTAND
CHRISTIAN BOOKSELLING?**
Q & A session with representatives from publishers
and retailers on the challenges and opportunities
facing UK Christian publishing and retailing.
Hosted by Corin Child, Chairman, ACW

3.55 - 4.40 pm
MEET THE SUPPLIERS
and Coffee / tea break

4.40 - 5.25 pm
SUPPLIERS PRESENTATIONS
Hosted by Andrew Lacey, GLO Motherwell

5.25 - 6.10 pm
**QUICK FIRE PRESENTATIONS FROM
RETAILERS & SUPPLIERS**
Hosted by Clem Jackson, Editor, Christian
Marketplace

6.10 - 6.45 pm
Free time

6.45 - 7.00 pm
Drinks reception
sponsored by Hodders Faith

7.00 - 8.30 pm
GALA DINNER

8.30 - 10.00 pm
**EVENING CELEBRATION & CHRISTIAN
RESOURCES TOGETHER AWARDS**
Guest speaker - Lucy Moore, Messy Church

Guest artist Lou Fellingham
sponsored by Kingsway

Evening Sponsored by BRF

10.00 pm
Bar and coffee lounge open

PROGRAMME: WEDNESDAY 13 JUNE 2012

7.30 - 8.15 am

Early morning prayers (optional)

8.15 - 9.15 am

Breakfast

9.15 - 10.15 am

Devotions

Guest speaker - Charlie Cleverly
sponsored by Hodder Faith

Worship led by Beth Croft
sponsored by Kingsway

10.15 - 11.25 am

BA-CBG RETAILERS AGM

Open meeting

CHRISTIAN SUPPLIERS GROUP

Open meeting

**ONLINE SOCIAL NETWORKING
- FAD OR FUTURE?**

Understanding the value of Social
Networking for marketing & selling books

Mel Menzies - Author & Speaker
Fiona Veitch Smith - Writer & Writing
Lecturer

11.25 - 11.40 am

MEET THE SUPPLIERS

and Coffee / tea break

11.40 am - 12.45 pm SEMINAR OPTIONS

Option 1

**CHRISTIAN FICTION
- FANTASTIC OR FLAWED?**

Christian fiction is often labelled as weak and
poorly written, is this still the case?

Anne Rogers, Lion Hudson

Davis Bunn, Author

Option 2

PULLING IN THE SAME DIRECTION

Find out how a bookshop Manager, Management
Committee and Trustees are working together to
build a successful and sustainable Christian
bookshop in Eastbourne.

Bob Clark, Bookshop Manager

Clem Jackson, Trustee

Chris Hartington, Management Committee

Option 3

**TOWARDS EXCELLENCE: BEST BUSINESS
PRACTICE A LEGAL AUDIT**

Guidance on how best to set up, structure and
operate your business from a legal perspective, to
ensure compliance with the increasing amount of
legislation affecting businesses and their owners.

Rob Andrews, Director, Andrews Law Solicitors

Option 4

RAISING THE BAR

What is required from writers, publishers and
retailers to achieve the Gold Standard in
Christian book sales?

Hosted by Association of Christian Writers

12.50 - 1.45 pm

Lunch

1.45 - 2.30 pm

MEET THE SUPPLIERS

2.30 - 3.40 pm

TO BOLDY GO

Guest speaker - Alister McGrath
sponsored by SPCK

Worship led by Beth Croft
sponsored by Kingsway

Communion led by
members of the BA-CBG

3.40 pm

Conference ends
Tea / coffee & cake



Opportunity to meet publishers
and suppliers.



Our Gala Dinner and Awards Ceremony on the Tuesday evening celebrates the best in retailing, publishing, music, media, gifts, cards and longevity of service to the trade. Guest speaker is Lucy Moore, the founder of Messy Church and guest artist Lou Fellingham.

Awards will be presented in the following categories:

PUBLISHING

Book of the Year
 Bible of the Year
 Reference Book of the Year
 Fiction Book of the Year
 Children's Book of the Year Under 12
 Children's Book of the Year Over 12

MEDIA

Media Product of the Year (Adult)
 Media Product of the Year (Children)
 Accessible Media Product of the Year
 (Disability friendly)

RETAILING

Independent Large Retailer of the Year
 Independent Large Retailer of the Year Runner Up
 Independent Small Retailer of the Year
 Independent Small Retailer of the Year Runner Up
 Retail Group of the Year
 Group Retail Shop of the Year

MUSIC

Praise & Worship Album of the Year
 Contemporary Album of the Year
 Gospel Album of the Year
 Song of the Year

ORGANISATIONS

Publisher of the Year
 Card & Gift Supplier of the Year
 Distributor of the Year

PEOPLE

Sales Person of the Year
 Long Service Award – Retail
 Long Service Award – Supplier

GUEST AWARDS

Christianity Magazine Book of the Year
 Association of Christian Writers Award

The voting and judging of the awards is overseen by CRT with the support of the BA-CBG, CSG and Christian Marketplace magazine.

The award criteria can be viewed at www.christianresourcestogether.co.uk

The awards are sponsored by organisations and businesses associated with the Christian retail trade.

CRT would like to acknowledge BRF for sponsoring the Awards Evening.

RETAILERS & SUPPLIERS RETREAT BOOKING FORM

PLEASE READ THIS BEFORE BOOKING

CONTACT DETAILS	
PLEASE USE BLOCK CAPITALS	
Mr Mrs Ms Rev (Please circle as appropriate)	First Name Surname
Bookshop / Organisation	
Address	
Postcode	
Telephone No.	Mobile phone No.
Email	

PAYMENT TERMS

An invoice will be issued for a 30% non-returnable deposit on receipt of booking.

An invoice for the balance will be issued in March 2012.

Payment of all invoices is due 30 days from date of invoice.

Any bookings after 30 April 2012 will be invoiced for immediate payment in full.

All invoices are required to be paid in full by 21 May otherwise reservations may be cancelled.

BOOKING REQUIREMENTS					
Requirement	No. of Delegates	BACBG & CSG Members (offer ends 31 March)	BA -CBG & CSG Members (after 31 March)	Non BA -CBG	Amount
Single En-suite		£110.00	£115.00	£115.00	
Twin En-suite		£110.00	£115.00	£115.00	
Double En-suite		£110.00	£115.00	£115.00	
Single Standard		£100.00	£105.00	£105.00	
Twin Standard		£100.00	£105.00	£105.00	
Double Standard		£100.00	£105.00	£105.00	
Exhibition space (Publishers & Suppliers) (one per organisation)		£170.00	£170.00	£170.00	
Please note prices are per person & are all inclusive (Excluding VAT) Closing date 1 June (subject to room availability)			Sub Total		£
			VAT @ 20%		£
			TOTAL		£

Tick the box if you do not wish to be kept informed of future events.

Tick the box if you do not wish your details to be shared with carefully selected third parties.

DELEGATE DETAILS FOR DOUBLE AND TWIN ROOMS (Please photocopy form for additional entries)			
Mr/Mrs	First Name	Surname	Bookshop/Organisation

Please post completed booking form to:

ChristianResources**Together**

PO Box 995, Aylesbury,
Bucks, HP20 9HU

Telephone: 01296 489860

Email:
steve@christianresourcestogether.co.uk

SPECIAL REQUESTS (Please photocopy form for additional entries)	
Please complete below if you or any members of your group have any special dietary or disability requirements	
Name:	Name:
Dietary:	Dietary:
Disability:	Disability:

APPLICATION FOR A SPONSORED PLACE	
Tick the box if you wish to receive an application form for an additional sponsored place (See Terms & Conditions at www.christianresourcestogether.co.uk)	<input type="checkbox"/>

GUEST SPEAKERS AND ARTISTS



Mark Stibbe



Alister McGrath



Charlie Cleverly



Lucy Moore



Davis Bunn



Lou Fellingham



Beth Croft

Mark Stibbe is the founder and leader of the Father's House Trust, a charity dedicated to bringing the Father's love to the fatherless. Previously, Mark was the senior leader of St Andrew's, Chorleywood for 12 years. He is a prolific author having published over 30 books.

Alister McGrath is Professor of Theology, Ministry & Education, and Head of the Centre for Theology, Religion & Culture at King's College London. He is a prolific author noted for his ability to explore and express complex ideas in simple terms.

Charlie Cleverly has been Rector of St Aldates, Oxford since September 2002. Prior to going to Oxford, he was pastor of a French-speaking church in inner-city Paris for ten years. Charlie's latest book, *Epiphanies of the Ordinary* is due to be published by Hodder & Stoughton in Spring 2012.

Lucy Moore is a professional actor and storyteller, she is an experienced speaker, workshop leader and performer. With a special interest in drama and storytelling, all-age church and collective worship in schools. Lucy is probably best known for her writing and work with Messy Church.

Davis Bunn is a writer of Christian historical fiction and legal thrillers and has sold 7 millions copies of his books world-wide. He has co-written books with Janette Oke and is a three times winner of the Christy Award. Davis is writer in residence at Regent's Park College, Oxford.

Lou Fellingham has been the lead singer of popular band Phatfish for the last 18 years. Her debut album *Treasure* was released in 2006 with her latest album, *Step Into The Light*, released in May 2010. Lou has also made several appearances on the BBC's 'Songs of Praise'. At the heart of all she does is a desire to communicate the love of God through song. Her passion is to express truth, feed the church and bring revelation of God through her singing and song writing.

Beth Croft is a talented singer / songwriter and heads up worship at Soul Survivor. She is currently the worship pastor at Soul Survivor Church, Watford having starting leading worship there as a teenager. Beth has also completed an internship with Worship Central at Holy Trinity Brompton.

Also taking part:

Chris Jewell - New Horizons Marketing Consultancy
Clem Jackson - Editor, Christian Marketplace
Rob Andrews - Director, Andrews Law Solicitors
Mel Menzies - Author & Speaker
Fiona Veitch Smith - Writer & Writing Lecturer

See www.christianresourcestogether.co.uk for full list of speakers and contributors.