

HarperCollins

News

HarperCollins announces new distribution deals with Inter-Varsity Press and with Norwich Books & Music

London, 10th December 2009: HarperCollins, the UK's most successful publisher of Christian books, today announced two new distribution deals to ensure availability of its market-leading titles to Christian retailers. HarperCollins religious titles will now be distributed to Christian bookshops by Norwich Books and Music, and by Inter-Varsity Press.

Nick Ford, HarperCollins Specialist Sales Director, said "We are delighted to be working in partnership with Norwich Books & Music and with IVP to increase our distribution to the Christian market. We look forward to this being a long and profitable relationship for both parties."

Brian Wilson, IVP Chief Executive, said, "IVP already publishes and distributes a leading range of resources for building faith and digging deeper into the Bible, both for individuals and for churches. The new exciting partnership with Harper Collins builds on this by adding their first-class range of Bibles, books and church resources to our trade distribution list. We look forward to working closely with the team at Harper Collins to serve the ongoing needs of the Christian book trade, building on the excellent work undertaken for many years by our good friends at IBS-STL."

Dominic Vaughan, CEO of Hymns Ancient & Modern Ltd, owners of Norwich Books and Music, said, "We are delighted to be distributing Harper Collins religious titles. The list is very complementary to our own publishing and that of our distribution partners: Church House Publishing, Darton Longman & Todd, the Royal School of Church Music and others. Ordering from us will mean HarperCollins customers will benefit from the excellent service that customers have enjoyed for many years."

Sam Richardson, Head of Religious Publishing at HarperCollins, said, "I am very pleased with this new distribution arrangement and am confident that it will enable us to retain our position as the market leading publisher of Bibles, hymnbooks, liturgy and Christian reference."

HarperCollins is the leading religious publisher in the UK, according to industry authorities Nielsen Bookscan and BML (Books Marketing Limited). It publishes a focused list of highly successful titles including the Good News Bible, Mission Praise, Weekday & Sunday Missal, and C.S. Lewis books.

HarperCollins stock will be arriving with both new distributors early next week.

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Norwich Books and Music ordering information

Order line: 01603 612914
Fax 01603 624483
E-mail: orders@norwichbooksandmusic.co.uk

To order Harper Collins Religious titles from Norwich Books and Music, customers can pay with order or should have an account with Norwich Books and Music. To apply for an account, please telephone 01603 612914 or download an application form at www.norwichbooksandmusic.co.uk

Offices open 9:00 to 5:30 Monday to Thursday and 9:00 to 5:00 Friday
Orders received up to mid day will be dispatched that day if goods are in stock.
No small order surcharge or postage charge for trade customers. 30 days credit for account customers unless otherwise agreed.

Inter-Varsity Press ordering information

Order line: 0800 622968
Fax: 01159 422 694
E-mail: sales@ivpbooks.com

To order Harper Collins Religious titles from Inter-Varsity Press, customers can pay with order or should have an account with Inter-Varsity Press. To apply for an account, please telephone 01159 781 054 or download an application form at www.ivpbooks.com/trade

Offices open 08:45 to 5:15 Monday to Friday.
Orders received up to mid day will be dispatched on the same day assuming the goods are in stock. No small order surcharge or postage charge for trade customers. 30 days credit for account customers unless otherwise agreed.

Note to Editors:

HarperCollins UK publishes a wide range of books, from cutting-edge contemporary fiction, to block-busting thrillers, from fantasy literature and children's stories to enduring classics. It also publishes a great selection of non-fiction titles, including history, celebrity memoirs, biographies, popular science, dictionaries, maps, reference titles and education books, and its digital business is thriving. With nearly 200 years of history HarperCollins publishes some of the world's foremost authors, from Nobel prize winners to worldwide bestsellers. In addition it publishes the works of Agatha Christie, JRR Tolkien and CS Lewis. It was the first major UK trade publisher to go carbon neutral in December 2007.

HC UK and International is responsible for the UK and Ireland, India, Australia and New Zealand and is a division of HarperCollins Publishers, one of the leading English-language book publishers in the world, with operations in the US, Canada, the UK, and Australia. HarperCollins Publishers is a wholly-owned division of News Corporation, the media conglomerate and parent of Times Newspapers Ltd, British Sky Broadcasting and Twentieth Century Fox.

This announcement does not affect distribution of religious titles published by Zondervan or HarperOne.

HarperCollins Religious publications fall into five main areas. Bibles (Good News Bible, English Standard Version, New Revised Standard Version, King James Version); Hymnbooks (Mission Praise, Junior Praise, MissionPraise.com); Catholic liturgical materials (Sunday Missal, Weekday Missal, Divine Office, Lectionary);

Christian Reference (Unlocking the Bible, Collins Bible Companion); and C.S. Lewis (Fiction and Non-Fiction).

Norwich Books and Music is a subsidiary of Hymns Ancient & Modern Ltd. Hymns A&M Ltd is a registered charity, with the objects of promoting the advancement of religion and supporting charities and institutions connected with, or sympathetic to the ideals of, the Church of England.

Inter-Varsity Press publishes Christian books that are true to the Bible and that communicate the gospel, develop discipleship and strengthen the church for its mission in the world. IVP was voted by booksellers as Christian Publisher of the Year five times in the last decade. IVP is based in Nottingham in the United Kingdom.